

FMS CAPABILITIES

Terry Valladares, Project Manager tvalladares@fmshq.com

U.S. Department of the Treasury, State Small Business Credit Initiative (SSBCI)

FMS, a small, minority and veteran-owned SBA 8(a) graduate, provided outstanding support to Treasury SSBCI from program inception in 2010 through sunset in 2017. SSBCI was created by the Small Business Jobs Act of 2010 and funded with \$1.5B to strengthen state programs supporting private lending and investing to small businesses in order to stimulate growth and job creation. FMS' team blended the competencies of professional staff, subject matter experts, and small, minority, and woman-owned businesses for well-integrated program support of SSBCI's critical mission including:

- Developing the application form to facilitate state's submission of their loan and investment programs for Treasury's review and approval.
- Supporting reviews of loan and investment programs to ensure compliance with program guidelines.
- Assisting with modifications to programs when program participants requested to transfer allocations between approved programs or start new programs to increase loans and investments to small businesses.
- Supporting 150 different small business lending and investment programs across the 57 state participants including preparing desk reviews and providing program outreach to industry and technical assistance with venture capital program support as needed.
- Supporting SSBCI compliance's policies, and procedures and conflict of interest compliance reviews.

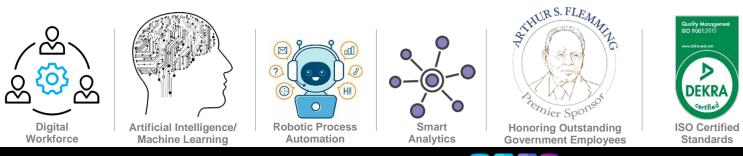
- Supporting annual reviews and disbursement reviews of loan and investment data to ensure compliance with SSBCI program guidelines and OMB Circular A-87 for Administrative Expenses.
- Providing technical support including developing and enhancing SSBCI's Reporting System database of small business loan and investment activity.
- Assisting with the review, consolidation, analytics, and visualization of loan and investment data for program reporting.
- Supporting the preparation and review of quarterly and annual summary reports for Treasury leadership and other stakeholders including participating state entities, industry, and oversight bodies.
- Supporting program wind-down and closeout activities to ensure state program participants received adequate guidance to continue their programs.

FMS' team has specialized technical skills and experience with SSBCI-funded loan and investment programs:

- Knowledge of various lending programs including collateral support, loan guarantee, loan participation, and capital access programs.
- Knowledge of the marketing approaches and industry best practices to facilitate deployment of funds by the states' programs.
- Experience advising Treasury and participating states on SSBCI-funded venture capital programs including program design and parameters for compliance with SSBCI program guidelines, marketing, and entrepreneur support services.
- Experience advising on capital formation strategies for innovation-based economic development and supporting the national tech-based economic development community.

Substance Abuse and Mental Health Services Administration (SAMHSA)

In April 2020, SAMHSA tasked FMS with supporting the review and release of grants awards to states, territories, and tribal organizations/entities to develop comprehensive systems to address COVID-19 related impacts. *In less than 3 weeks, FMS' grants management professionals and experts reviewed applications in accordance with the 2 CFR Part 200, 45 CFR Part 75, and HHS and agency grant policies and procedures; issued over 400 grant awards totaling \$570M, including \$250M in Coronavirus Aid, Relief, and Economic Security Act (CARES Act) funding.* The prompt review and awarding of grant funds realized by FMS is enabling state, local, and tribal organizations to provide much needed 24/7 crisis intervention services for individuals with serious mental illness, substance use disorders, mental and substance use disorder treatment, and other related recovery supports for children and adults impacted by the COVID-19 pandemic.



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2020 – 2021 Corporate Fact Sheet

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FACTS

Founded: 1990

Key Executive: Aubrey A. Stephenson, President

CAGE Code: 05HQ5

DUNS: 62-781-0476

Size: Veteran and Minority-Owned Small Business

For three decades, FMS has delivered exceptional services to Federal, state, and local customers. Founded in 1990 with the mission of solving and remediating complex challenges in the delivery of Accounting and Financial Management, FMS has helped Federal agencies realize their goals of improving financial management and systems; reducing improper payments; and improving grants management.



Digital transformation is impacting how an agency uses technology, people, and processes. FMS has been assisting agencies in leveraging proven emerging technologies of Artificial Intelligence, Machine Learning, Blockchain, and Robotic Process Automation. Furthermore, we provide our customers with a digital workforce where analytics perform the heavy lifting, that would have otherwise required a lot of manpower. Integrating analytics into your services is an even more immediate way to address capacity and skills shortage.

Prime IDIQ Contract Vehicles & BPAs

- GSA PSS No. GS-00F-035CA
- GSA IT 70 No. 47QTCA18D003B

CUSTOMERS

U.S. Department of Defense

- U.S. Army (USA)
- U.S. Airforce (USAF)
- Washington Headquarters Service (WHS)
- Defense Information Systems Agency (DISA)

U.S Department of Health and Human Services

The District of Columbia Government

- Strategic Management Consulting Services Contract No. DCAM-17-NC-0038D
- OIG Audit and Financial Support Services Contract No. CW67087
- Research and Analysis Consulting Services Contract No. CW52126
- Compliance Monitoring Consultant Services Contract No. DCAM-18-NC-0018

The Gulf Coast Ecosystem Restoration Council

GSA Oasis Pool 2 No. 47QRAD18D000F

DISA APS BPA No. HC1047-18-A-0001

U.S. Department of the Treasury

- Internal Revenue Services (IRS)
- The Bureau of the Fiscal Service

U.S. Department of Homeland Security

- National Protection and Programs Directorate (NPPD)
- U.S. Immigration and Customs Enforcement (ICE)
- Transportation Security Administration (TSA)
- U.S. Coast Guard (USCG)

U.S. Department of Justice

- Federal Bureau of Investigation (FBI)
- Public Safety Officer's Benefit (PSOB)
- United States Marshals Services (USMS)
- Office of Justice Programs (OJP)

U.S. Department of State

U.S. Small Business Administration

Government agencies' personnel spend enormous time and resources processing financial data. Inaccessible data, different business systems (FPDS, .mil, .gov, etc.) add to the complexity of settling transactions. With human-like decision-making capabilities, FMS can assess and deliver RPA Bots that simplify transaction-related processes saving each agency thousands of labor hours and millions of dollars annually, while enabling Federal employees to focus on the mission instead of low value data entry work.

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